

REFRAMING THE SITUATION

Making connections between background information and concrete experiences.



Major Goals of Reframing:

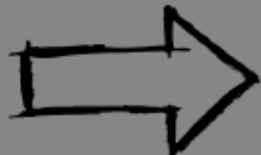
- Change the context of the conversation
- Unpack the chain of events
- Offer a compelling alternative vision



REFRAMING STRATEGIES

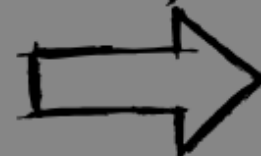
Reframing offers an alternative approach and shows what that alternative approach could accomplish.

Identify Common Objections in Advance



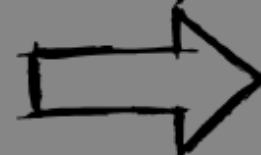
Find out, in advance, what the beliefs of stakeholders are.

Redirection, Not Rebuttal



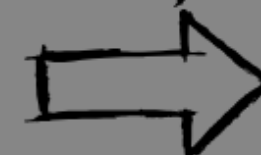
Offer a compelling alternative vision. Allow people to think about what the preferred strategies could accomplish.

Paraphrasing



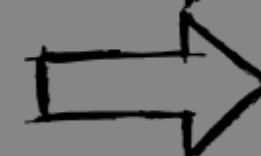
Check for understanding and identify underlying values.

Ask For New Frames



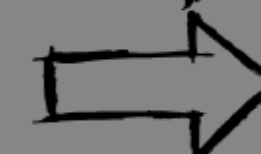
Encourage brainstorming of alternatives ways of thinking about the problem

Move From Solutions to Needs



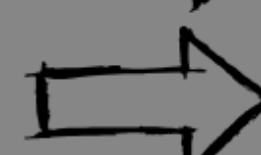
When there is disagreement over a specific strategy or solution to the problem
Ask: What are our needs in this situation?

Identify Hidden Assumptions and Biases



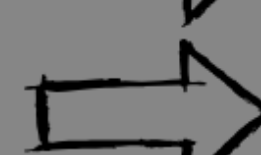
Aim to steer the focus toward variables that are alterable.

Address the Underlying Issues



Identify the knowledge, assumptions, and beliefs that may be barriers to finding a solution to the problem.

Emphasize Collective Responsibility



Emphasize that everyone plays a role in creating a positive school environment.